



MANAGED PAYMENTS

*Control your payment terms,
unlock your cash flow*



As a part of Corcentric's robust Managed Services offering, Managed Payments combines a professional team, technology, and financing to guarantee several business outcomes and optimization of your payment capabilities. Our goal is to tailor our solution for your organization by focusing on delivering value through both payment execution and payment timing.

MANAGED PAYMENTS HIGHLIGHTS:



Handles any payment term, type, or situation, while unlocking working capital



Enrolls into payment portal on your behalf



Monetizes payments



Extends days payable outstanding (DPO)



Increases efficiency + eliminates checks



Reduces fraud + mitigates risk

Increase Working Capital

In payments, timing isn't everything, but it is important because it determines how much cash you have for growing your business. Corcentric takes a holistic approach to optimizing working capital, leveraging our uniquely comprehensive capabilities to drive improvement in Days Payable Outstanding (DPO). The levers at our disposal include:

- Aligning payment method to payment term to drive supplier behavior toward extended terms and/or preferable payment methods
- Leveraging benchmark data and market intelligence to identify where you may be paying suppliers earlier than the industry standard (and your competition)
- Deploying our consulting and strategic sourcing team to renegotiate pricing and terms with your suppliers

Part of what makes Corcentric unique is that we can provide supply chain financing solutions holistically or for a segment of your supply base, enabling you to pay on your terms and suppliers to be paid on theirs — freeing up your cash.



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Yield on Short-Term Cash

Based on our customers' rebate reports, best-in-class AP organizations that work with Corcentric have been proven to generate a rebate on up to 40% of their payables on average, and we can help you get there, too! We will partner with you to determine the right payments solution and strategy — including an array of revenue-generating payment methods such as virtual cards, enhanced ACH, and prepaid debit cards — and then provide the white glove service to execute.

Our approach to supplier enrollment produces a significantly higher conversion rate than our competition. We provide you with tailored branded marketing efforts, supplier self-service portal access and support, and most importantly, a payment-based enrollment process executed by our team that continues for the life of our partnership.

Focus on Business Outcomes

When enabling our Managed Payments solution, we help you achieve your target business outcomes by holistically optimizing your payment processes. Here's how:

- o **Flexibility** – Ensuring your suppliers are being paid how and when they need to be paid, we can process single invoices or bulk flat file imports to simplify the process.
- o **Enrollment and Payment** – We enroll and manage your frequent supplier relationships so that your monthly payment obligations are met.

- o **Liberate Working Capital** – Optimizing DPO so you can put that money right back into growing your business.

Unlock Multiple Tiers of Value

Any one solution — whether offered by a technology provider, a business process outsourcing organization, or a consulting firm — can only provide one element of complete value to you. Combined, Corcentric can seamlessly ensure that you benefit from a multitude of value drivers. With our Managed Payments solution, these benefits include:



Cost reduction and control



An increase in spend under management



Accelerated time-to-value



Efficiency and compliance

Get peace of mind.

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ABOUT CORCENTRIC

Corcentric is a leading global provider of payments, procurement, accounts payable, and accounts receivable solutions to enterprise and middle-market companies. Corcentric delivers software, advisory services, and payments focused on reducing costs, optimizing working capital, and unlocking revenue. To learn more, please visit corcentric.com.